

# The Effect of Competition and Capacity on Intermediation Cost

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## The Effect of Competition and Capacity on Intermediation Cost: A Country Level Study

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### ABSTRACT

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We investigate the determinants of bank intermediation cost at the country level by focusing on the role of competition and bank capacity in a cross-country study. Using the Global Financial Development Database – GFDD, we estimate a regression of net interest margins to a set of variables specifically proxies for competition, capacity and some controlling variables. Panel data econometric techniques employed are fixed effect, random effect and pooled OLS. We find that intermediation cost is positively associated with capital adequacy, overhead cost, return on equity and ZSCORE. On the other hand, it is negatively associated with loan to deposit ratio, deposit to GDP and GDP per capita. Finally, our study has shown that income level and financial deepening have positive impact on intermediation efficiency.

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## INTRODUCTION

Banks are a critical component in the financial system in many countries. In addition to channeling idle funds to productive needs (from surplus units to deficit units) in the economy; banks also perform brokerage function and asset transformation as well as information processing (Greenbaum et al., 2019). By doing brokerage function, banks help reduce transaction cost, project screening to eliminate adverse selection, financial advice and origination. On the other hand, by conducting asset transformation, banks improve monitoring (thus mitigating moral hazard) and liquidity creation. The importance of banks can vary from country to country depending on the financial structure (Demirguc-Kunt and Levine, 2004).

Subsequently, the bank intermediation cost is affected by internal and external factors. From internal perspective, intermediation cost could be influenced by targeted return by the management and shareholders (with accompanied risk appetite) in excess of operating cost and credit cost (Freixas and Rochet, 2008). Certainly, lending and deposit spread is not decided in the vacuum, instead it is an outcome of strategic interaction with other industry players which is a market/competition outcome (Van Hoose, 2010).

The external factors are ranging from macro economy condition, regulation and banking penetration. It could also result from some qualitative factors such as regulation, culture and political set up (Barth et al., 2008). Regulators in some countries restrain interest rate (for both deposit and lending) as they perceived it as usury. In other countries, high lending spread has been subjected to political scorn; bankers are perceived to be greedy and the conduct would harm economic growth.

This study focuses on the conduct and performance at country level rather than individual bank level. We are also motivated by the existence of a comprehensive (and open access) country level financial sector database; released relatively recent by World Bank in 2013: Global Financial Development Database - GFDD (see Cihak et al., 2012 for description of the database). As of July 2019, the database contained 117 annual data series from 1960 – 2017 of 214 countries.

We use data from GFDD in our empirical model. Our sample comprises (initially) of annual data of 12 series from 1996 to 2016 of 212 countries. Variants of panel data regressions (Pooled OLS; Fixed Effect and Random Effect) are used to estimate the empirical relationship of intermediation cost with various variables. In addition to baseline regressions, we elaborate the model further to include categoric variables: (a) country income stage category and (b) crisis episodes dummies. In this regard, we hope to obtain richer insights from the analysis.

Banking industry is the backbone of financial system in many developing countries (Demirguc-Kunt and Levine, 2004). Therefore, it is very important to gain a good understanding of how the industry behaves especially when it comes to intermediation. Literature on intermediation cost has been quite extensive. Nevertheless, many studies are using banks level data. We argue that a study that focus on country level data is also important; as it will better reveal how banking operates as a system. Country system comparisons (a more macroeconomic perspective) should yield high level insights useful for policy making.

To our knowledge our study is the first study on intermediation cost using GFDD database. Our coverage of study (in terms of number of countries) is also one of the most extensive; combining countries from various level of development. Therefore, considering the more macro perspective approach and extensive dataset; we think that the study could add significant value added to the literature.

After introduction in section 1, literature review is presented in section 2. We model the relationship of cost intermediation and capacity to lending, competition and other controlling variables in section 3. In the methodology section, we also lay out the hypotheses and techniques to check robustness. In section 4, we present the estimation results, derive important insights and relate them with existing literature. Section 5 presents the conclusion of the study.

## LITERATURE REVIEW

Previous studies on bank cost of intermediation could be performed from various approaches: Finance, Industrial Organization, Bank Management, Monetary Theory and Financial Regulation. The need for multi discipline approach stem from the nature of bank as unique. Unlike other financial firm, bank is a key player in monetary policy transmission (Walsh, 2010) and a country financial stability (Narain et al., 2013). Beck et al.

(2006) document cross country evidence of banking industry behavior that not only directed by private decision but also substantially from public policy.

One benchmark model for cost of intermediation (in which our study based on) is due to Ho and Saunders (1981). Here the cost of intermediation (proxied by ratio of net interest income to earning assets; Net Interest Margin-NIM) is modeled as a channeling fund activity performed by risk averse banks. Banks accept random supplies of fund; and subsequently lend the funds to random loan demands. Banks required a positive margin to perform this function since they deal with uncertainty on both sides of their balance sheet. Based on theoretical modeling (known as Dealership Model) and empirical estimation, they conclude that there are four factors that affect NIM which are the degree of managerial risk aversion, the size of transactions, market structure, and the variance of the market interest rate.

This seminal study sparks subsequent expansion both theoretical and empirical. Allen (1988) expand the model by including possible interest margin reducing effect from diversification of products. Angbazo (1997) model the impact of credit risk and interest rate risk, as well as the interaction of those types of risk. Saunders and Schumacher (2000); add the role of capital ratio, market power and macroeconomic volatility to the model and found empirical support from cross country data of European and US banks.

Maudos and Guevara (2004) include operating costs and market power: Lerner index as additional key factors of NIM. Valverde and Fernandez (2007) developed a model by adopting New Industrial Organization approach in bank product specialization context and tested to European Banking. Maudos and Solis (2009) unify the previous works in which NIM is modelled to include the impact of operating cost, credit risk, interest rate risk, market power and macroeconomic volatility. They find empirical support for their model with Mexican banking data. Kasman et al. (2010) incorporate the impact of banking consolidation by using natural experiments of country admittance to European Union to Interest Margin setting. Here they found evidences that lowering of barrier of entry and consolidation improved intermediation efficiency (by lowering NIM). More recently Entroph et al. (2015) modify Ho and Saunders (1981) work by separating risk attribution (credit and liquidity) of NIM to interest revenue and interest expense component. They found evidences from German banking that credit risk priced in individually from assets side to the NIM.

There are some applications of extended Ho and Saunders (1981) model to empirical works in particular country setting. Triungho et al. (2014) study the post crisis 1997 Indonesian banking industry with model extension to include structure of loan portfolio (small and property categories) and ownership. Were and Wambua (2014), Hussain (2014) and Nuhiu et al. (2017), test empirically the model to developing countries in the context of heavily concentrated banking industry in Kenya, Pakistan and Kosovo respectively. On regional perspectives, empirical works have also been performed by Martinez and Peria (2004) on Latin America Banks, Angori et al. (2019) on European Banks and Mustafa and Toci (2018) on CESEE countries. One of the most extensive cross-country bank level empirical has been done by Demircuc-Kunt et al. (2004) which involve 1400 banks from 72 countries.

From a management perspective, bank is a firm whose business mainly involving taking deposits and subsequently lending them. In doing so, banks expose themselves to various risks mainly duration, credit quality, currency and liquidity. Bank managers then try to optimize these factors to get required return by their shareholders (Koch et al., 2014). Research on interest margin determination can also be viewed from this managerial perspective, in which interest margin is one measure of profitability (as an alternative to return on assets and return on equity) to cover operational cost, business risk provision and required rate of return to shareholders. Variability of impact from these factors in turn depends on level of financial development, regulatory set up, competition and macroeconomic condition (Demircuc-Kunt and Huizinga, 2000)

A more recent comprehensive study is done by Athanasoglou et al. (2008). Building on Demircuc-Kunt and Huizinga (2000) model, they group the factors into Bank Specific, Industry Specific and Macroeconomic and tested for possible (time) persistence of profit measures. Application to a sample of Greek banks, they find evidence of profit persistency and the significant role of bank specific factors and asymmetric effect of macroeconomics. Ariss (2010) applies a tripod framework: simultaneous determination of profitability, stability and competition model. Based on empirical application on banks in 60 developing countries, she find evidence that market power positively affects profit.

Dietrich and Wanzenried (2011) examine a panel data of 453 Switzerland banks which includes crisis period: 2008. They find that capital and business mix are main determinant of profit which altered by Crisis. Yong Tan (2016), studies banks in China in which he finds positive impact of market power, risk taking and

banking development to profitability. Al Harbi (2019) study conventional banks from 52 OIC countries and he find that foreign ownership and off-balance sheet improved profitability. Profitability is also found to be procyclical. Berger et al. (2004) document a global trend toward consolidation of banking industry; therefore, for banks exercising greater market power. The major forces behind the trend are relationship banking (Berger and Udell, 2002), progress in information and financial technology (Berger, 2003) and economies of scale (Hughes and Mester, 1998).

There are opposing views on the impact of competition on banking performance and finally to financial stability (Boyd and DeNicolò, 2005). One strain is sympathetic toward competition as standard economic theory affirms that it will bring goods to all parties: customers, banks, regulator and public. In competitive market banks would provide the necessary service: liquidity, productive financing and risk management with normal margin regardless the business cycle. This in turn would dampen the volatility of real sector (Beck et al., 2006; Larrain, 2006). The opposing stance proposes that too intense competition would encourage risk taking that might ham profitability; hence subsequently capital that renders banking industry to be vulnerable to economic shock (Soedarmono et al., 2013). The outcome is undesirable as banks have a tendency to pose huge fiscal risk due to perception of contagion and too big to fail. Therefore, public approach to banking industry tends to be heavy handed (Fischer and Pfeil, 2003).

Rather than using concentration-based measures to gauge the degree of competition, we prefer to use behavioral indicators. There are several established techniques to measure degree of competition in banking; known in New Empirical Industrial Organization-NEIO (Degryse et al., 2008). Boone (2008) introduces a measure of competition that stems from profit elasticity due to marginal cost. As competition gets more intense, coefficient of marginal cost will rise and adversely affect profit.

Bresnahan (1982) and Lau (1982) develop Lerner Index which measures the extent to which price exceeding marginal cost hence showing the degree of market power exercised. This approach is also known as conjectural variation method. Lastly, there is also H Index which measures the sum of elasticity of interest revenue to various input and bank specific factors. The index, which is developed by Panzar and Rosse (1987), ranges from 0 to 1 with higher number indicates more competition.

Rosseau and Wachtel (2000) find that the relationship of financial sector and growth might be more complicated than commonly assumed. Financial development might promote growth; but the causality is open for the reversed. Nevertheless, more recent empirical studies has moved toward the former: financial development facilitates growth (Degryse et al., 2008; Sahay et al., 2015). This is the stance used in our study: factors that help financial development will trigger more growth supportive behavior like lower intermediation margin.

## METHODOLOGY

In this study, we attempt to model the relationship of several major factors to intermediation cost of banks based on Saunders and Schumacher (2000). The intermediation cost is proxied by ratio of Net Interest Income to Earning Assets (Net Interest Margin; NIM). Specifically, we focus on two variables of interests that drive this cost which are competition and capacity to lend (proxied by CAR and NPL). We include some controlling variables comprises of Bank Internal Characteristics, Financial Stability and Structural Factors.

We model the estimated relationship as a linear form as follows:

$$IC_{it} = \alpha_0 + \sum_{n=1}^2 \alpha_n CTL_{nit} + \alpha_3 COMP_{it} + \sum_{n=4}^5 \alpha_n CHAR_{nit} + \sum_{n=6}^7 \alpha_n FS_{nit} + \sum_{n=8}^9 \alpha_n SF_{nit} + u_{it}$$

$$u_{it} = v_i + e_{it}$$

Where IC is Intermediation Cost (here proxied as Net Interest Margin; NIM). As regressors we use Capacity to Lend proxies (CTL), Competition Indicators (COMP), Bank Internal Characteristic (CHAR), Financial Stability indicators (FS) and Structural Factors (SF). The residual of regression is a composite error term comprised of  $v_i$  is cross section residual component (Fixed and/or Random Effect) and idiosyncratic residual component ( $e_{it}$ ).



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Table 1 Variable, Proxies and Expected Sign

This table presents the variables and their proxies. The hypotheses for explanatory variables are presented in the form of expected algebraic sign.

No	Variables	Proxies	Expected Sign (Hypotheses)
1	Intermediation Cost (Dependent Variable)	-Net Interest Margin (NIM)	
2	Capacity to Lend	-Capital Adequacy Ratio (CAR), and -Loan to Deposit Ratio (LDR)	Positive Negative
3	Competition Indicators	-Boone Indicators (BOONE); or -Lerner Index (LERNER); or -H Statistics (HINDEX)	Positive Positive Negative
4	Characteristics (CHAR)	-Overhead Cost to Total Asset (OHCTOTA), and -Return On Equity (ROE)	Positive Positive
5	Financial Stability (FS)	-Stock Price Volatility (STOCKVLTLY) -Bank Z Score (ZSCORE)	Negative Negative
6	Structural Factors (SF)	- Ratio of Deposit in Banks to GDP (DEPOTOGDP) - GDP per Capita (In Constant USD 2005, GPPERCAP)	Negative Negative

Table 1 provides the expected sign of explanatory variables. Our variables of interest are Capacity of Lending (CAR and LDR) and Competition proxy (BOONE, HINDEX and LERNER). The sign hypotheses are explained in literature review section. We expect CAR to have a positive association with NIM; while LDR to have a negative one. Due to their construction; competition proxies have different expected sign hypotheses. Nevertheless, we generally expect that higher competition intensity to be associated with lower NIM. The detail of each proxy computation (definition) is provided in the table 2.

In the estimation model, we assume only cross section effect both for fixed effect and random effect. The choice only to include cross section is to avoid possible collinearity with the time variant exogenous variables like STOCKVLTLY, ZSCORE, DEPOTOGDP and GPPERCAP.

All data are obtained from Global Financial Database (GFDD) from World Bank. Initially this data contains information 14 series of 214 countries (or equivalent concept) with annual frequency from 1990 to 2016 (5564 observations). For this study we carefully inspect the data hence the final dataset become unbalanced panel and the number of observations is significantly reduced to 1889.

The models are estimated using Fixed Effect (FE), Random Effect (RE) and pooled OLS. We then review the estimation results based on specification adequacy criteria (see Pesaran, 2015). There are five statistics used to measure the goodness of fit of the estimations results and specifications. R Square and F Statistics are used to gauge the overall adequacy of variance of independent variables to explain variance of dependent variables. We start regressions with Fixed Effect and Random Effect; then we include Pooled OLS as a comparison.

As for specification test, we employ a Likelihood Ratio based statistic to test for appropriateness of fixed effect model against pooled OLS. We use a Lagrange Multiplier based statistic to test for appropriateness of random effect model against pooled OLS. Lastly, we test appropriateness of random effect model against fixed effect using Hausman Test.

We further elaborate the model by taking effect of country income categories and bank crisis. We model the impact as to the constant of the regressions. To account the effect of bank crisis period to the model, we include the dummy bank crisis (that is Bank Crisis is 1 if a country in a particular period/s experiencing bank crisis; zero otherwise). Lastly, we re-estimate the model by including dummy variables of country category with low income taking role (L) as reference. There are three dummy variables: D\_LM (low-Middle income countries), D\_UM (Upper Middle-Income Countries), D\_H (High Income Countries)<sup>1</sup>.

<sup>1</sup> This is a moving classification based on Gross National Income per Person using ATLAS methods; Classification threshold are adjusted for inflation annually using the SDR deflator. As of July 2018, low-income economies are defined as those with a GNI per capita of \$995 or less in 2017; lower middle-income economies are those with a GNI per capita between \$996 and \$3,895; upper middle-income economies are those between \$3,896 and \$12,055; high-income economies are those with a GNI per capita of \$12,055 or more.

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Table 2 Description of Variables  
This table presents definition and measurement of variables used in the study

No	Variables	Description
1	Net Interest Margin (NIM)	Accounting value of bank's net interest revenue as a share of its average interest-bearing (total earning) assets. Numerator and denominator are aggregated on the country level before division. Calculated from underlying bank-by-bank unconsolidated data from Bankscope.
2	Capital Adequacy Ratio (CAR)	The capital adequacy of deposit takers. It is a ratio of total regulatory capital to its assets held, weighted according to risk of those assets.
3	Loan to Deposit Ratio (LDR)	The financial resources provided to the private sector by domestic money banks as a share of total deposits. Total deposits include demand, time and saving deposits in deposit money banks.
4	Boone Indicators (BOONE)	Calculated as the elasticity of profits to marginal costs. To obtain the elasticity, the log of profits (measured by return on assets) is regressed on the log of marginal costs. The estimated coefficient (computed from the first derivative of a trans-log cost function) is the elasticity. The more negative the Boone indicator, the higher the degree of competition is because the effect of reallocation is stronger. Estimations of the Boone indicator in this database follow the methodology used by Schaeck and Cihák (2010) with a modification to use marginal costs instead of average costs. Calculated from underlying bank-by-bank data from Bankscope
	H Statistics (HINDEX)	It measures the elasticity of banks revenues relative to input prices. Under perfect competition, an increase in input prices raises both marginal costs and total revenues by the same amount, and hence the H-statistic equals 1. Under a monopoly, H-statistic is less than or equal to 0. When H is between 0 and 1, the system operates under monopolistic competition. It is possible for H-stat to be greater than 1 in some oligopolistic markets. (see Panzar and Rosse 1982, 1987). Calculated from underlying bank-by-bank data from Bankscope.
	Lerner Index (LERNER)	It is defined as the difference between output prices and marginal costs (relative to prices). Prices are calculated as total bank revenue over assets, whereas marginal costs are obtained from an estimated translog cost function with respect to output. Higher values of the Lerner index indicate less bank competition. Lerner Index estimations follow the methodology described in Demirgüç-Kunt and Martínez Pería (2010). Calculated from underlying bank-by-bank data from Bankscope.
5	Overhead Cost to Total Assets (OHCOTOTA)	Operating expenses of a bank as a share of the value of all assets held. Total assets include total earning assets, cash and due from banks, foreclosed real estate, fixed assets, goodwill, other intangibles, current tax assets, deferred tax assets, discontinued operations and other assets.
6	Return on Equity (ROE)	Commercial banks' after-tax net income to yearly averaged equity (Sutopo et al., 2017).
7	Stock Volatility (STOCKVLTY)	Stock price volatility is the average of the 360-day volatility of the national stock market index.
8	Banking Z Score (ZSCORE)	It is estimated as $(ROA + (\text{equity}/\text{assets})) / \text{sd}(ROA)$ ; $\text{sd}(ROA)$ is the standard deviation of ROA. ROA, equity, and assets are country-level aggregate figures Calculated from underlying bank-by-bank unconsolidated data from Bankscope. Z-score is a measure of bank solvency, however, it is different with the Altman Z-score which is commonly employed in corporate finance (see Aaron et al., 2017).
9	Deposits Banking Sector to GDP (DEPOTOGDP)	The total value of demand, time and saving deposits at domestic deposit money banks as a share of GDP. Deposit money banks comprise commercial banks and other financial institutions that accept transferable deposits
10	GDP per Capita (GDPPERCAP)	Value (in constant USD 2005) of particular country GDP divided by the population.

Source: <https://datacatalog.worldbank.org>

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**RESULTS AND DISCUSSION**

In this section we will present the estimation results, highlight and discuss the key insights. First, we present notes on estimation: how we can arrive from original data to the data to be estimated. Here we present the descriptive statistics and correlation of the variables. Second, we present the baseline regression which comprise of all data without taking the normal/bank crisis periods and income category of the country. We also present in this part the robustness check by varying the variables of interest. Finally, we present regression results based on normal/bank crisis periods and income category.

**Notes on Estimation and Descriptive Statistics**

Upon reviewing on the data, we find that there are quite significant portion of zero, null or N/A observations. In this study we categorize these occurrences as zero and exclude them (filter out) from the estimation if it happened to be: dependent variable (NIM), CAR, LDR, OHCOTOTA and GDPPERCAP. After performing this filter, we come up with an unbalanced panel (1889 observations).

Table 3 presents the descriptive statistics of the variables used in the study. Average of net interest margin is 4.51% with median 3.81%. CAR and LDR have mean and median 16.42% and 15.57%; 105.00% and 95.73% respectively. BOONE, HINDEX and LERNER have a mean of -5.92, 4.16 and 7.31 respectively while their median is all zero. We can see that there are significant dispersions in the data not only on dependent and explanatory variables but also in the control variables.

Correlation is presented in Table 4 which shows that all bivariate correlation is within rule of thumb (0.7). Pairwise correlation between DEPOTOGDP and GDPPERCAP is noteworthy (0.55). However, as we can see later (in estimation results), it seems it does not cause significant problem. The correlation table has given hindsight on possible sign of regressions. Here we have a positive correlation between NIM and CAR; NIM and OHCTOTA and NIM and ROE. Negative correlations exist between NIM and LDR; NIM and STOCKVLTY, NIM and DEPOTOGDP and GDPPERCAP.

This table reports descriptive statistics of variables. The statistics comprised of mean, median, maximum, minimum, standard deviation, skewness, kurtosis and Jarque-Berra (to indicate deviation from normality)

Table 3 Descriptive Statistics

	Mean	Median	Maximum	Minimum	Std.Dev.	Skewness	Kurtosis	Jarque-Bera	Probability
NIM	4.514	3.809	18.634	0.125	2.887	1.075	4.335	504.247	0.000
CAR	16.422	15.567	48.600	1.755	5.162	1.603	7.382	2319.867	0.000
LDR	105.002	95.725	879.662	15.335	62.189	5.611	56.469	234932.000	0.000
BOONE	-5.922	0.000	160.741	-5981.630	138.432	-42.626	1840.109	26600000.000	0.000
HINDEX	4.159	0.000	92.500	-8.670	15.766	3.896	17.237	20732.820	0.000
LERNER	7.312	0.000	153.407	-160.869	15.697	1.845	21.608	28324.340	0.000
ROE	12.485	12.606	160.344	-117.673	14.050	-0.641	25.513	40019.980	0.000
OHCTOTA	3.661	2.807	81.900	0.041	3.437	8.395	159.484	1949524.000	0.000
ZSCORE	13.915	12.343	95.279	-0.241	9.345	1.723	8.584	3388.152	0.000
STOCKVLTY	14.228	14.222	99.030	0.000	13.444	1.022	5.233	721.430	0.000
DEPOTOGDP	56.540	44.973	472.049	0.000	52.698	3.214	17.301	19347.920	0.000
GDPPERCAP	17.258	8.313	111.968	0.218	20.610	1.712	5.879	1574.520	0.000

This table reports simple correlation (Pearson correlation) of variables used in the study. The presentation of correlation takes form of lower half triangle.

Table 4 Correlation Table

Correlation	NIM	CAR	LDR	BOONE	HINDEX	LERNER	ROE	OHCTOTA	ZSCORE	STOCKVLTY	DEPOTOGDP	GDPPERCAP
NIM	1.000											
CAR	0.382	1.000										
LDR	-0.166	-0.141	1.000									
BOONE	-0.023	-0.045	0.009	1.000								
HINDEX	0.054	0.015	-0.034	0.002	1.000							
LERNER	0.051	0.063	-0.052	0.000	0.253	1.000						
ROE	0.359	0.092	-0.155	-0.007	0.058	0.036	1.000					
OHCTOTA	0.591	0.233	-0.087	-0.004	0.046	0.012	0.122	1.000				
ZSCORE	-0.117	-0.037	-0.079	-0.022	0.014	0.009	0.043	-0.166	1.000			
STOCKVLTY	-0.374	-0.294	0.168	0.020	-0.082	-0.067	-0.244	-0.182	-0.076	1.000		
DEPOTOGDP	-0.507	-0.153	-0.160	-0.023	-0.050	0.001	-0.168	-0.363	0.275	0.226	1.000	
GDPPERCAP	-0.587	-0.191	0.129	-0.011	-0.031	-0.058	-0.149	-0.393	0.102	0.273	0.552	1.000

**Baseline Regression**

Since we deal with unbalanced panel, we cannot rely on the use of two-way random effect (heterogeneity on cross section and time simultaneously). Some diagnostic tests cannot also be performed. Therefore, we focus only on heterogeneity among cross section (single effect): Fixed Effect and Random Effect with Pooled OLS as additional reference.

We can see from Table 5, the specification test: Likelihood Ratio (LR) and Lagrange Multiplier (LM) showed that both type cross section effects (Fixed and Random) are statistically significant. Hence FE and RE estimates are preferable to Pooled OLS. Nevertheless, Hausman Test overwhelmingly rejected null hypotheses no correlation between random component residual to idiosyncratic residual. This result leads to preference of fixed effect over random effect.

As expected, sign of CAR coefficient estimations is all positive under all specification and competition proxies. This is a quite robust findings in line with Ho and Saunders (1981) and Trinugroho et al. (2014) shows that bank managers pass on their risk aversion to the customers. The liquidity proxy (LDR) has correct estimated coefficients nevertheless they are either has a small economic impact (under pooled OLS and RE) or statistically insignificant (under FE).



The competition behavior proxies are statistically not significant under all specifications. This is quite different with several benchmark studies that find competition as significant factor in decreasing the margin (Saunders and Schumacher, 2000; Tringroho et al., 2014; Entroph, 2015; Mustafa and Toci, 2018).

This table reports baseline regression results. Dependent variable (NIM) is regressed against capacity proxies (NIM, LDR), competition proxies (BOONE, HINDEX and LERNER) and controlling variables. The table presents estimated coefficients and p values in parentheses. Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. Statistical significance used: \* at 10% level, \*\* at 5% level, \*\*\* at 1% level respectively.

Table 5 Baseline Regression Results

No	Variable/Proxies	FE			RE			Pool		
		1	2	3	4	5	6	7	8	9
1	CAR	0.053*** (0.000)	0.053*** (0.000)	0.053*** (0.000)	0.068*** (0.000)	0.067*** (0.000)	0.068*** (0.000)	0.096*** (0.000)	0.097*** (0.000)	0.097*** (0.000)
2	LDR	-0.002 (0.137)	-0.002 (0.136)	-0.002 (0.134)	-0.002** (0.014)	-0.002** (0.013)	-0.002** (0.014)	-0.003*** (0.000)	-0.003*** (0.000)	-0.003*** (0.000)
3	BOONE	0.000 (0.000)			0.000 (0.119)			0.000 (0.000)		
	HINDEX		-0.003 (0.213)			-0.003 (0.174)			0.000 (0.894)	
	LERNER			-0.001 (0.602)			0.000 (0.907)			0.001 (0.720)
4	OHCTOTA	0.119** (0.046)	0.119** (0.046)	0.119** (0.046)	0.140*** (0.000)	0.141*** (0.000)	0.140*** (0.000)	0.285*** (0.003)	0.286*** (0.003)	0.286*** (0.003)
5	ROE	0.022*** (0.000)	0.022*** (0.000)	0.022*** (0.000)	0.025*** (0.000)	0.025*** (0.000)	0.025*** (0.000)	0.042*** (0.000)	0.042*** (0.000)	0.042*** (0.000)
6	STOCKVLT	0.005 (0.314)	0.005 (0.289)	0.005 (0.316)	0.001 (0.676)	0.002 (0.646)	0.001 (0.679)	-0.020*** (0.000)	-0.020*** (0.000)	-0.020*** (0.000)
7	ZSCORE	0.042** (0.019)	0.042** (0.019)	0.042 (0.019)	0.027*** (0.000)	0.027*** (0.000)	0.027*** (0.000)	-0.001 (0.910)	-0.001 (0.922)	-0.001 (0.921)
8	DEPOTOGDP	-0.009** (0.026)	-0.009** (0.026)	-0.009** (0.027)	-0.011*** (0.000)	-0.011*** (0.000)	-0.011*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)
9	GDPPECAP	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.037*** (0.000)	-0.037*** (0.000)	-0.037*** (0.000)
R2		0.844	0.844	0.844	0.282	0.281	0.281	0.624	0.624	0.624
F stat		66.393*** (0.000)	66.415*** (0.000)	66.306 (0.000)	81.867*** (0.000)	81.648*** (0.000)	81.481*** (0.000)	146.969*** (0.000)	146.549*** (0.000)	146.569*** (0.000)
FE Test (Chi Square stat)		1657.034*** (0.000)	58.981*** (0.000)	1656.305*** (0.000)						
LM Test (RE Test)*					54.839*** (0.000)	54.882*** (0.000)	54.948*** (0.000)			
*Cross Section Standardized Honda (Honda, 1991)										
Hausman Test					117.401*** (0.000)	118.18*** (0.000)	118.186*** (0.000)			

This table reports robustness check regression result for competition proxy: BOONE. Robustness check was performed by sequential inclusion of variables of interest: CAR, LDR and Competition Proxy (BOONE, HINDEX, LERNER). Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. The report presents estimated coefficients with p value in parentheses. Statistical significance used: \* at 10% level, \*\* at 5% level, \*\*\* at 1% level respectively.

Table 6 Robustness Check, Competition Proxy: BOONE

No	Variable/Proxies	FE				RE				Pool			
		10	11	12	13	14	15	16	17	18	19	20	21
1	CAR	0.053*** (0.000)	0.055*** (0.000)	0.053*** (0.000)	0.058*** (0.000)	0.070*** (0.000)	0.068*** (0.000)	0.096*** (0.000)	0.099*** (0.000)	0.097*** (0.000)			
2	LDR	-0.002 (0.137)	-0.003 (0.053)	-0.002 (0.136)	-0.002** (0.014)	-0.003*** (0.001)	-0.002** (0.014)	-0.003*** (0.000)	-0.003*** (0.000)	-0.003*** (0.000)			
3	BOONE	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.119)	0.000 (0.113)	0.000 (0.119)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)			
4	OHCTOTA	0.119** (0.046)	0.126** (0.040)	0.120** (0.045)	0.120** (0.046)	0.140*** (0.000)	0.150*** (0.000)	0.142*** (0.000)	0.140*** (0.000)	0.285*** (0.003)	0.307*** (0.002)	0.289*** (0.003)	0.286*** (0.003)
5	ROE	0.022*** (0.000)	0.021*** (0.000)	0.023*** (0.000)	0.022*** (0.000)	0.025*** (0.000)	0.023*** (0.000)	0.025*** (0.000)	0.025*** (0.000)	0.042*** (0.000)	0.041*** (0.000)	0.043*** (0.000)	0.042*** (0.000)
6	STOCKVLT	0.005 (0.314)	0.003 (0.552)	0.004 (0.346)	0.005 (0.314)	0.001 (0.675)	-0.002 (0.551)	0.001 (0.839)	0.001 (0.683)	-0.020*** (0.000)	-0.025*** (0.000)	-0.021*** (0.000)	-0.020*** (0.000)
7	ZSCORE	0.042** (0.019)	0.049*** (0.009)	0.042** (0.019)	0.042** (0.019)	0.027*** (0.000)	0.034*** (0.000)	0.027*** (0.000)	0.027*** (0.000)	-0.001 (0.910)	-0.002 (0.735)	-0.001 (0.907)	-0.001 (0.920)
8	DEPOTOGDP	-0.009** (0.026)	-0.009** (0.028)	-0.009** (0.031)	-0.009** (0.026)	-0.011*** (0.000)	-0.011*** (0.000)	-0.010*** (0.000)	-0.011*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)	-0.008*** (0.000)	-0.009*** (0.000)
9	GDPFCAP	-0.051*** (0.000)	-0.043*** (0.000)	-0.053*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.037*** (0.000)	-0.038*** (0.000)	-0.039*** (0.000)	-0.037*** (0.000)
R2		0.844	0.841	0.844	0.844	0.282	0.253	0.280	0.281	0.624	0.599	0.622	0.624
F stat		66.393*** (0.000)	65.312*** (0.000)	66.793*** (0.000)	66.804*** (0.000)	81.867*** (0.000)	79.571*** (0.000)	91.412*** (0.000)	91.953*** (0.000)	346.969*** (0.000)	350.321*** (0.000)	385.999*** (0.000)	390.071*** (0.000)
FE Test (Chi Square LR Ratio)		1657.034*** (0.000)	1744.332*** (0.000)	1668.211*** (0.000)	1656.141*** (0.000)								
LM Test (RE Test)*						54.839*** (0.000)	54.929*** (0.000)	54.739*** (0.000)	54.815*** (0.000)				
*Standardized Honda (Honda, 1991)													
Hausman Test						117.401*** (0.000)	122.787*** (0.000)	121.709*** (0.000)	118.300*** (0.000)				

This table reports robustness check regression result for competition proxy: HINDEX. Robustness check was performed by sequential inclusion of variables of interest: CAR, LDR and Competition Proxy (BOONE, HINDEX, LERNER). Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. The report presents estimated coefficients with p value in parentheses. Statistical significance used: \* at 10% level, \*\* at 5% level, \*\*\* at 1% level respectively.

Table 7 Robustness Check, Competition Proxy: HINDEX

No	Variable/Proxies	FE			RE			Pool					
		22	23	24	25	26	27	28	29	30	31	32	33
1	CAR	0.053*** (0.000)	0.054*** (0.000)	0.053*** (0.000)	0.057*** (0.000)	0.069*** (0.000)	0.068*** (0.000)	0.097*** (0.000)	0.100*** (0.000)	0.097*** (0.000)			
2	LDR	-0.002 (0.136)	-0.003* (0.05)	-0.002 (0.136)	-0.002** (0.013)	-0.003*** (0.001)	-0.002** (0.014)	-0.003*** (0.000)	-0.003*** (0.000)	-0.003*** (0.000)			
3	HINDEX	-0.003 (0.213)	-0.004 (0.161)	-0.003 (0.210)	-0.003 (0.174)	-0.003* (0.099)	-0.003 (0.180)	0.000 (0.894)	-0.001 (0.709)	0.000 (0.980)			
4	OHCTOTA	0.119** (0.046)	0.127** (0.040)	0.120** (0.045)	0.119** (0.046)	0.141*** (0.000)	0.150*** (0.000)	0.142*** (0.000)	0.140*** (0.000)	0.286*** (0.003)	0.308*** (0.002)	0.289*** (0.003)	0.286*** (0.003)
5	ROE	0.022*** (0.000)	0.021*** (0.000)	0.023*** (0.000)	0.022*** (0.000)	0.025*** (0.000)	0.023*** (0.000)	0.025*** (0.000)	0.025*** (0.000)	0.042*** (0.000)	0.041*** (0.000)	0.043*** (0.000)	0.042*** (0.000)
6	STOCKVLT	0.005 (0.289)	0.003 (0.510)	0.005 (0.318)	0.005 (0.314)	0.002 (0.646)	-0.002 (0.595)	0.001 (0.808)	0.001 (0.683)	-0.020*** (0.000)	-0.029*** (0.000)	-0.021*** (0.000)	-0.020*** (0.000)
7	ZSCORE	0.042** (0.019)	0.049*** (0.009)	0.042** (0.018)	0.042** (0.019)	0.027*** (0.000)	0.034*** (0.000)	0.027*** (0.000)	0.027*** (0.000)	-0.001 (0.922)	-0.002 (0.754)	-0.001 (0.918)	-0.001 (0.920)
8	DEPOTOGDP	-0.009** (0.026)	-0.010** (0.029)	-0.009** (0.032)	-0.009** (0.026)	-0.011*** (0.000)	-0.011*** (0.000)	-0.010*** (0.000)	-0.011*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)	-0.008*** (0.000)	-0.009*** (0.000)
9	GDPFCAP	-0.051*** (0.000)	-0.043*** (0.000)	-0.053*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.037*** (0.000)	-0.038*** (0.000)	-0.039*** (0.000)	-0.037*** (0.000)
R2		0.844	0.841	0.844	0.844	0.281	0.252	0.279	0.281	0.624	0.598	0.621	0.624
F stat		66.415*** (0.000)	65.372*** (0.000)	66.815*** (0.000)	66.804*** (0.000)	81.648*** (0.000)	79.375*** (0.000)	91.159*** (0.000)	91.953*** (0.000)	346.549*** (0.000)	349.519*** (0.000)	385.545*** (0.000)	390.071*** (0.000)
FE Test (Chi Square LR Ratio)		1658.981*** (0.000)	1748.362*** (0.000)	1670.137*** (0.000)	1656.142*** (0.000)								
LM Test (RE Test)*						54.882*** (0.000)	54.995*** (0.000)	54.778*** (0.000)	54.815*** (0.000)				
*Standardized Honda (Honda, 1991)													
Hausman Test						118.18*** (0.000)	122.560*** (0.000)	122.550*** (0.000)	118.300*** (0.000)				

This table reports robustness check regression result for competition proxy: LERNER. Robustness check was performed by sequential inclusion of variables of interest: CAR, LDR and Competition Proxy (BOONE, HINDEX, LERNER). Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. The report presents estimated coefficients with p value in parentheses. Statistical significance used: \* at 10% level, \*\* at 5% level, \*\*\* at 1% level respectively.

Table 8 Robustness Check, Competition Proxy: LERNER

No	Variable/Proxies	FE				RE				Pool			
		34	35	36	37	38	39	40	41	42	43	44	45
1	CAR	0.053*** (0.000)		0.055*** (0.000)	0.053*** (0.000)	0.068*** (0.000)		0.070*** (0.000)	0.068*** (0.000)	0.097*** (0.000)		0.100*** (0.000)	0.097*** (0.000)
2	LDR	-0.002 (0.134)	-0.003* (0.052)		-0.002 (0.136)	-0.002** (0.014)	-0.003*** (0.001)		-0.002** (0.014)	-0.003*** (0.000)	-0.003*** (0.000)		-0.003*** (0.000)
3	LERNER	-0.001 (0.602)	-0.001 (0.501)	-0.001 (0.563)		0.000 (0.907)	0.000 (0.908)	0.000 (0.880)		0.001 (0.720)	0.002 (0.484)	0.001 (0.722)	
4	OHTOTA	0.119** (0.046)	0.126** (0.040)	0.120** (0.045)	0.119** (0.046)	0.140*** (0.000)	0.150*** (0.000)	0.142*** (0.000)	0.140*** (0.000)	0.286*** (0.003)	0.308*** (0.002)	0.289*** (0.000)	0.286*** (0.003)
5	ROE	0.022*** (0.000)	0.021*** (0.000)	0.023*** (0.000)	0.022*** (0.000)	0.025*** (0.000)	0.023*** (0.000)	0.025*** (0.000)	0.025*** (0.000)	0.042*** (0.000)	0.041*** (0.000)	0.043*** (0.000)	0.042*** (0.000)
6	STOCKVLT	0.005 (0.316)	0.003 (0.553)	0.004 (0.347)	0.005 (0.314)	0.001 (0.679)	-0.002 (0.548)	0.001 (0.843)	0.001 (0.683)	-0.020*** (0.000)	-0.029*** (0.000)	-0.021*** (0.000)	-0.020*** (0.000)
7	ZSCORE	0.042** (0.019)	0.049** (0.009)	0.042** (0.019)	0.042** (0.019)	0.027*** (0.000)	0.034*** (0.000)	0.027*** (0.000)	0.027*** (0.000)	-0.001 (0.921)	-0.002 (0.750)	-0.001 (0.896)	-0.001 (0.920)
8	DEPOTOGDP	-0.009** (0.027)	-0.009** (0.029)	-0.009** (0.033)	-0.009** (0.026)	-0.011*** (0.000)	-0.011*** (0.000)	-0.010*** (0.000)	-0.011*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)	-0.008*** (0.000)	-0.009*** (0.000)
9	GDPPERCAP	-0.051*** (0.000)	-0.043*** (0.000)	-0.053*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.052*** (0.000)	-0.053*** (0.000)	-0.051*** (0.000)	-0.037*** (0.000)	-0.038*** (0.000)	-0.039*** (0.000)	-0.037*** (0.000)
R2		0.844	0.840	0.843	0.844	0.281	0.252	0.279	0.281	0.624	0.598	0.621	0.624
F stat		66.306*** (0.000)	65.238*** (0.000)	66.707*** (0.000)	66.804*** (0.000)	81.481*** (0.000)	79.138*** (0.000)	90.981*** (0.000)	91.953*** (0.000)	346.569*** (0.000)	349.657*** (0.000)	385.587*** (0.000)	390.071*** (0.000)
FE Test (Chi Square LR Ratio)		1656.305*** (0.000)	1744.674*** (0.000)	1667.417*** (0.000)	1656.141*** (0.000)								
LM Test (RE Test)*						54.948*** (0.000)	55.097*** (0.000)	54.847*** (0.000)	54.815*** (0.000)				
*Standardized Honda (Honda, 1991)													
Hausman Test						118.18*** (0.000)	126.077*** (0.000)	122.523*** (0.000)	118.300*** (0.000)				

**Model Elaboration: Bank Crisis Episodes and Income Category**

As exhibited in table 9, the coefficients of dummy variable for Bank Crisis are all positive and statistically significant under Pooled OLS and RE at the range 0.18-0.28. This is an evidence that Banks tend to add extra buffer in net interest margin to reduce the impact of hard times (Angori et al., 2019). The sign of coefficients is robust across specification but only statistically significant under Pooled OLS and RE.

The coefficients estimate of Income category are all negative and decreasing (ie. more negative). For example, under FE specification with Lerner Index, banks NIM in low middle-income countries is on average 86 bps lower than low income countries (reference category). Banks NIM in upper middle-income countries is (on average) even lower: 134 bps and high-income countries at lowest of 167 bps. This simple specification (Table 10) show that the constant effect (independent to Fixed Effect and Random Effect) are hierarchical and statistically significant.

That is the higher income category of a country (the more developed country); the more efficient the banking system (less cost of intermediation). This finding is aligned with the financial development literature (Sahay et al., 2015). It seems that income category of World Bank has served well for the purpose of the study.

This table reports extended regression results which add bank crisis dummies (1 if the year occur a bank crisis and 0 otherwise) to baseline regressions. Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. The table presents estimated coefficients and p value in parentheses. Statistical significance used: \* Significance at 10% level; \* Significance at 5% level, \*\*\* Significance at 1% level respectively.

## The Effect of Competition and Capacity on Intermediation Cost: A Country Level Study

Table 9 Extended Model Regression Results, Bank Crisis Dummies

No	Variable/Proxies	FE			RE			Pool		
		46	47	48	49	50	51	52	53	54
1	CAR	0.054*** (0.000)	0.053 (0.000)	0.054*** (0.000)	0.068*** (0.000)	0.068*** (0.000)	0.068*** (0.000)	0.097*** (0.000)	0.098*** (0.000)	0.097*** (0.000)
2	LDR	-0.002* (0.099)	-0.002* (0.098)	-0.002* (0.097)	-0.002*** (0.009)	-0.002*** (0.009)	-0.002*** (0.009)	-0.003*** (0.000)	-0.003*** (0.000)	-0.003*** (0.000)
3	BOONE	0.000 (0.000)			0.000 (0.119)			0.000 (0.000)		
	H-INDEX		-0.003 (0.220)			-0.003 (0.177)			0.000 (0.910)	
	LERNER			-0.001 (0.588)			0.000 (0.888)			0.001 (0.718)
4	OHCTOTA	0.117** (0.048)	0.117** (0.048)	0.117** (0.048)	0.138*** (0.000)	0.138*** (0.000)	0.138*** (0.000)	0.285*** (0.004)	0.282*** (0.004)	0.283*** (0.004)
5	ROE	0.023*** (0.000)	0.023*** (0.000)	0.023*** (0.000)	0.025*** (0.000)	0.026*** (0.000)	0.026*** (0.000)	0.043*** (0.000)	0.043*** (0.000)	0.043*** (0.000)
6	STOCKVLT	0.003 (0.439)	0.004 (0.405)	0.003 (0.442)	0.000 (0.977)	0.000 (0.944)	0.000 (0.981)	-0.021*** (0.000)	-0.021*** (0.000)	-0.021*** (0.000)
7	ZSCORE	0.043** (0.017)	0.043** (0.017)	0.043** (0.017)	0.028*** (0.000)	0.028*** (0.000)	0.028*** (0.000)	0.000 (0.981)	0.000 (0.993)	0.000 (0.993)
8	DEPOTOGDP	-0.010** (0.024)	-0.010** (0.024)	-0.010** (0.024)	-0.011*** (0.000)	-0.011*** (0.000)	-0.011*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)	-0.009*** (0.000)
9	GDPPERCAP	-0.052*** (0.000)	-0.051*** (0.000)	-0.052*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.051*** (0.000)	-0.038*** (0.000)	-0.038*** (0.000)	-0.038*** (0.000)
10	Bank Criss	0.189 (0.144)	0.187 (0.150)	0.190 (0.142)	0.215* (0.083)	0.214* (0.084)	0.216* (0.082)	0.271** (0.020)	0.272** (0.020)	0.272** (0.020)
R2		0.844	0.841	0.844	0.282	0.282	0.281	0.625	0.625	0.625
F stat		65.991*** (0.000)	66.011*** (0.000)	65.906*** (0.000)	73.850*** (0.000)	73.653*** (0.000)	73.498*** (0.000)	312.759*** (0.000)	312.382*** (0.000)	312.400*** (0.000)
FE Test (Chi Square stat)		1656.999*** (0.000)	1658.898*** (0.000)	1656.286*** (0.000)						
LM Test (RE Test)*					50.769*** (0.000)	54.952*** (0.000)	55.017*** (0.000)			
*Cross Section Standardized Honda (Honda, 1991)										
Hausman Test					116.890*** (0.000)	117.604*** (0.000)	117.618*** (0.000)			

This table reports extended regression results which add country income dummies (1 if the country income category is Low-Middle, Up-Middle and High respectively, and 0 otherwise) to baseline regressions. Each regression (denotes in number in the table header second line) corresponds with estimation technique (FE, RE and Pooled OLS) and competition proxy. The table presents estimated coefficients and p value in parentheses. Statistical significance used: \* at 10% level, \*\* at 5% level, \*\*\* at 1% level respectively.

Table 10 Extended Model Regression Results, Country Income Categories

No	Variable/Proxies	FE			RE			Pool		
		55	56	57	58	59	60	61	62	63
1	CAR	0.066*** (0.000)	0.065*** (0.000)	0.066*** (0.000)	0.081*** (0.000)	0.080*** (0.000)	0.081*** (0.000)	0.095*** (0.000)	0.096*** (0.000)	0.095*** (0.000)
2	LDR	-0.002 (0.216)	-0.002 (0.217)	-0.002 (0.215)	-0.002** (0.046)	-0.002** (0.044)	-0.002** (0.045)	-0.002*** (0.000)	-0.002*** (0.000)	-0.002*** (0.000)
3	BOONE	0.000 (0.000)			0.000 (0.160)			0.000 (0.000)		
	H-INDEX		-0.004 (0.167)			-0.003 (0.179)			0.000 (0.896)	
	LERNER			-0.001 (0.792)			0.001 (0.733)			0.001 (0.527)
4	OHCTOTA	(0.095)* (0.060)	(0.095)* (0.061)	(0.095)* (0.061)	0.113*** (0.000)	0.113*** (0.000)	0.113*** (0.000)	0.208** (0.011)	0.208** (0.011)	0.208** (0.011)
5	ROE	0.027*** (0.000)	0.027*** (0.000)	0.027*** (0.000)	0.029*** (0.000)	0.029*** (0.000)	0.029*** (0.000)	0.039*** (0.000)	0.039*** (0.000)	0.039*** (0.000)
6	STOCKVLT	-0.001 (0.748)	-0.001 (0.825)	-0.001 (0.746)	-0.006 (0.162)	-0.006 (0.172)	-0.006 (0.164)	-0.017*** (0.000)	-0.017*** (0.000)	-0.017*** (0.000)
7	ZSCORE	0.048** (0.043)	0.048** (0.042)	0.048** (0.042)	0.035*** (0.000)	0.035*** (0.000)	0.035*** (0.000)	0.012* (0.054)	0.012* (0.054)	0.012* (0.052)
8	DEPOTOGDP	-0.018*** (0.000)	-0.018*** (0.000)	-0.018*** (0.000)	-0.019*** (0.000)	-0.019*** (0.000)	-0.019*** (0.000)	-0.014*** (0.000)	-0.014*** (0.000)	-0.014*** (0.000)
9	Dummy Low Middle	-0.859*** (0.001)	-0.876*** (0.001)	-0.857*** (0.001)	-0.930*** (0.000)	-0.939*** (0.000)	-0.931*** (0.000)	-1.034*** (0.000)	-1.029*** (0.000)	-1.030*** (0.000)
10	Dummy Up Middle	-1.339*** (0.000)	-1.348*** (0.000)	-1.339*** (0.000)	-1.567*** (0.000)	-1.570*** (0.000)	-1.569*** (0.000)	-1.694*** (0.000)	-1.693*** (0.000)	-1.695*** (0.000)
11	Dummy High	-1.671*** (0.000)	-1.663*** (0.000)	-1.670*** (0.000)	-2.378*** (0.000)	-2.372*** (0.000)	-2.382*** (0.000)	-2.860*** (0.000)	-2.858*** (0.000)	-2.856*** (0.000)
R2		0.835	0.835	0.835	0.336	0.336	0.335	0.644	0.644	0.644
F stat		49.569*** (0.000)	49.623*** (0.000)	49.479*** (0.000)	61.649*** (0.000)	61.548*** (0.000)	61.443*** (0.000)	220.131*** (0.000)	219.961*** (0.000)	220.018*** (0.000)
FE Test (Chi Square stat)		1039.125*** (0.000)	1041.012*** (0.000)	1037.505*** (0.000)						
LM Test (RE Test)*					43.608*** (0.000)	43.636*** (0.000)	43.761*** (0.000)			
*Cross Section Standardized Honda (Honda, 1991)										
Hausman Test					80.491*** (0.000)	81.799*** (0.000)	81.539*** (0.000)			



## CONCLUSION

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In this paper, we investigate the determinants of net interest margin using GFDD database which very extensive and comprehensive. Our hypotheses in the model are largely supported with quite satisfactory specification and robustness test. The intermediation cost is correlated positively with CAR, OHCTOTA, ROE and ZSCORE. The intermediation cost is correlated negatively with LDR, DEPOTOGDP and GDPPERCAP.

Unfortunately, the important competition proxies failed to show support or contradict our conjecture. Further check to the data, we think wide dispersion exist in the data may have caused the problem. We think it could be an important input for the World Bank, since the database is very rich and promising to be explored further therefore its reliability is critical.

The positive correlation of CAR, ROE and ZSCORE indicates the exercise of market power by banks. Therefore, regulators should monitor and establish close coordination with bank management to ensure the intermediation cost is still aligning with macro targets: growth and unemployment. Temporary shock might be absorbed by banks but not shock to the industry itself. Liquidity also has an effect on interest margin though not as important as we previously thought. Finally, our study has shown that income level and financial deepening have positive impact on efficiency; by decreasing interest margin. Therefore, expanding the coverage of bank service should be part of a country development plan.

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